

## Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00464 221447Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----221537Z 039655 /53  
R 221352Z MAR 77  
FM AMCONSUL MONTREAL  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8747

UNCLAS MONTREAL 464

E. O. 11652: N/A  
TAGS: BGEN, CA  
SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0053

2. 03/21/77

3. E. TOLMAN

4. 122 CANADA

5. AD

6(A) WRITE, CALL  
6(B) EDWARD G. GODMAN, PRESIDENT  
6(C) MANDEL SCIENTIFIC CO., LTD.  
395 NORMAN ST.  
VILLE ST. PIERRE, QUEBEC H8R 1A3

7. TEL: (514) 481-2761  
TELEX: 055-60164

8. --

9. 104-11  
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9(A) DIRECT SALE AND DISTRIBUTORSHIP

10. DESCRIPTION  
38112XX-0000 LABORATORY AND SCIENTIFIC INSTRUMENTS AND APPARATUS.

11. MANDEL SCIENTIFIC CO., LTD., WAS ESTABLISHED IN 1969 PRIMARILY TO MEET THE NEED FOR A DISTRIBUTOR ORGANIZATION SPECIA-

LIZING IN THE AREA OF ANALYTICAL AND SEPARATION TECHNIQUES. SINCE THEN THE PRODUCT LINES IT HANDLES HAVE BEEN BROADENED TO INCLUDE ULTRAFILTRATION, ELECTROPHORESIS, HIGH PERFORMANCE AND AQUEOUS LIQUID CHROMATOGRAPHY, LIQUID AND SAMPLE HANDLING PLUS CHEMICALS AND PACKING MATERIALS RELATED TO THESE TECHNIQUES. PRINCIPALS REPRESENTED BY THIS FIRM IN CANADA INCLUDE: ANALTECH INC., NEWARK, DELAWARE (THIN LAYER CHROMATOGRAPHY EQUIPMENT AND SUPPLIES), E-C APPARATUS CORP., ST. PETERSBURG, FLA. (ELECTROPHORESIS SYSTEMS AND SUPPLIES), ELECTRONUCLEONICS CORP., FAIRFIELD, N.J. (CONTROLLED PORE GLASS), GILSON MEDICAL ELECTRONICS, MIDDLETON, WISC. (FRACTION COLLECTORS, PERISTALTIC PUMPS, MICRO PIPETTES AND DILUTORS, BIOCHEMICAL U.V. MONITORS, RESPIROMETERS, OXYGRAPHS, ETC), MANOSTAT, NEW YORK, N.Y. (LIQUID HANDLING EQUIPMENT), PARTICLE DATA INC., ELMHURST, ILL. (PARTICLE COUNTING SYSTEMS), SCIENTIFIC GLASS ENGINEERING, MELBURN, AUSTRALIA, (GAS CHROMATOGRAPHY SUPPLIES, ACCESSORIES), SPECTRUM SCIENTIFIC CORP., NEWARK, DEL. (ELECTRONIC NOISE FILTERS), TECHTUM INSTRUMENT, KUNGSGATAM, SWEDEN (LIGHT MEASUREMENT INSTRUMENTS), WHATMAN, INC., CLIFTON, N.J. (HIGH PERFORMANCE AND AQUEOUS CHROMATOGRAPHY PACKING MATERIALS AND SUPPLIES), WRIGHT SCIENTIFIC, SURREY, ENGLAND (AQUEOUS CHROMATOGRAPHY COLUMNS).

SUBJECT FIRM EMPLOYS 13 IN ITS MONTREAL (HEAD) AND MISSISSAUGA, ONTARIO (BRANCH) OFFICES INCLUDING PERSONNEL WITH SERIVE CAPABILITY. PRODUCT CATALOGUE PUBLISHED AND DISTRIBUTED AT FREQUENT INTERVALS. MARKETING AREA: CANADAWIDE. ANNUAL SALES APPROACH \$1 MILLION.

MANDEL SCIENTIFIC COMPANY LTD. SEEKS NEW LINES OF CHEMICAL AND UNCLASSIFIED

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BIOMEDICAL RESEARCH EQUIPMENT COMPATIBLE WITH THE ABOVE LINES WHICH IT PRESENTLY CARRIES.  
HARPER

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NNN

## Message Attributes

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**Channel Indicators:** n/a  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009